

MEDIA STATEMENT



Soilbuild Delivers a Strong Set of Results for 1HFY2024, Net Profit of S\$7.4 Million Achieved has Surpassed Net Profit of S\$7.3 Million in FY2023; Proposed Interim Dividends of 0.1 cents per Share

- Driven by continual focus in operational execution and project delivery in Singapore, the Group's two core business divisions of Construction and Precast and Prefabrication posted revenue growth of 6.4% and 114.9% respectively in 1HFY2024, as compared to 1HFY2023
- Corresponding to increased revenue and higher gross profit margin, gross profit increased 98.2% to S\$14.8 million in 1HFY2024
- Continual positive cash flow from operating activities with S\$18.6 million generated during 1HFY2024
- Strengthened balance sheet with total assets of S\$267.1 million and cash and cash equivalents of S\$25.7 million as at 30 June 2024
- Significant progress in strengthening order book with approximately S\$1.18 billion of pipeline projects that will improve revenue visibility ahead
- For FY2023, the Group issued a dividend of 0.1 cents per share to shareholders and for 1HY2024, an interim dividend of 0.1 cents per share has been proposed

Six months ended 30 June ("1HFY")

(S\$ million)	1HFY2024	1HFY2023	Change (%)
Revenue	153.9	128.7	+19.5
Gross Profit	14.8	7.5	+98.2
Net Profit	7.4	1.4	+444.5

Singapore, 13 August 2024 – Soilbuild Construction Group Ltd. ("**Soilbuild Construction**" or the "**Company**", and together with its subsidiaries, the "**Group**"), a leading construction group, is pleased to announce a strong set of financial results for the six months ended 30 June 2024 ("**1HFY2024**").

Commenting on the 1HFY2024 results, Mr Lim Han Ren, Executive Director and Group Chief Executive Officer of the Company, said: “Our strong set of results reflect our team’s continual focus on operational execution and project delivery, and once again highlight that we are executing on our imperative to drive growth and profitability.

We made significant progress in strengthening our order book and with approximately S\$1.18 billion of pipeline projects, it will improve revenue visibility and we aim to continue to drive efficiencies through our operating model and improve margins.

Our multi-category presence in the construction industry is also proving to be a key area of strength and differentiation as a sustainable builder.

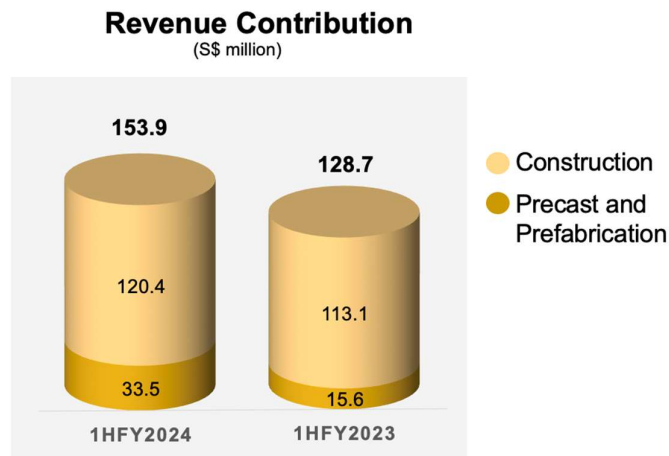
Building on this positive momentum, we will continue to focus on improving the quality of our growth with long-term commitments and larger scale projects.”

Mr Lim, added: “In light of the Group’s improved results in 1HFY2024 and demonstrating our commitment to reward shareholders, we have proposed an interim dividend of 0.1 cents per share to be issued to shareholders.”

Financial Highlights for 1HFY2024

Revenue growth of 19.5% from S\$128.7 million in 1HFY2023 to S\$153.9 million in 1HFY2024: The Group’s revenue may vary from time to time due to timing difference in the progress of construction contracts.

The key contributors of the Group’s revenue continue to be its two core business divisions, Construction and Precast and Prefabrication, in Singapore.



For 1HFY2024, revenue from the Group’s Construction division increased 6.4% to S\$120.3 million (1HFY2023: S\$113.1 million) with the following key projects being major contributors:

- DB Schenker project (building of a sustainable and energy efficient logistic facilities at Greenwich Drive);
- Soitec main construction project (building of a high-tech manufacturing facility with cleanroom capabilities and a warehouse at Pasir Ris Planning Area);

- New Industrial Road project (building of a block of 5-storey industrial building);
- Toa Payoh HDB project (construction of a public housing development at Toa Payoh Neighbourhood 1 Contract 27).

In addition, revenue from the Group's Precast and Prefabrication increased 114.9% to S\$33.5 million (1HFY2023: S\$15.6 million) with higher sales of its products.

Corresponding to increased revenue and higher gross profit margin, gross profit increased 98.2% to S\$14.8 million in 1HFY2024: Continuing its efforts from FY2023, the Group's two core business divisions were operationally profitable in 1HFY2024 with the Construction division being the major contributor.

The Group's gross profit margin improved to 9.6% in 1HFY2024, as compared to 1HFY2023 of 5.8%.

Net profit surged 444.5% to S\$7.4 million in 1HFY2024 (1HFY2023: S\$1.4 million): Under the Group's expenses, its administrative, finance and other expenses increased 20.6% to S\$5.1 million, 4.7% to S\$1.9 million and 12.4% to S\$2.9 million, in 1HFY2024 respectively, as compared to 1HFY2023.

With higher revenue and increased gross profit, the Group's net profit surged 444.5% to S\$7.4 million in 1HFY2024 that has surpass the Group's net profit of S\$7.3 million in FY2023.

Continual positive cash flow from operating activities with S\$18.6 million generated during 1HFY2024: The Group recognised depreciation of S\$6.5 million in 1HFY2024 (1HFY2023: S\$4.5 million). Including this and other adjustments as well as changes in working capital, the Group generated S\$18.6 million of net cash from its operating activities during 1HFY2024.

There was net cash of S\$1.1 million and S\$6.0 million used in investment activities and financing activities respectively in 1HFY2024.

As at 30 June 2024, the Group's cash and cash equivalents increased to S\$25.7 million.

Subsequent to 30 June 2024, there was a total of 179,079,831 warrants exercised by the Company's warrant holders and the proceeds amounted to approximately S\$13.1 million.

Mr Lim Chap Huat, controlling shareholder and Executive Chairman of the Company, and Mr Lim Han Ren have, in accordance with the terms and conditions of the warrants, fully exercised the warrants issued to them, being 149,036,060 warrants and 7,515,759 warrants, respectively.

Strengthened balance sheet with total assets increasing to S\$267.1 million and total equity of S\$51.3 million as at 30 June 2024: The Group's total assets comprised current assets of S\$130.8 million and non-current assets of S\$136.3 million. Major components of current assets were trade and other receivables of S\$92.8 million and cash and cash balances of S\$25.7 million, while non-current assets

comprise mainly property, plant and equipment of S\$116.7 million and trade and other receivables of S\$18.0 million.

As at 30 June 2024, the Group's total equity increased to S\$51.3 million, with total liabilities of S\$215.8 million, comprising current liabilities of S\$140.8 million and non-current liabilities of S\$75.0 million. Major components of current liabilities were trade and other payables of S\$118.0 million and borrowings of S\$20.1 million, while non-current liabilities comprise mainly borrowings of S\$68.0 million.

Outlook ahead supported by the Group's strengthened order book: The Group's order book stood at approximately S\$1.18 billion (as of 30 June 2024), which includes the largest construction project at Tuas Port with a contract value of S\$647.5 million secured by the Group in its history.

Moving ahead, revenue will then be recognised by the Group accordingly to the progress of these project contracts.

Adapting its strategies to reflect changing market conditions, while adjusting its project costing and estimation, and bidding processes, the Group will continue to proactively tender for new projects in the public and private sector.

Based on advance estimates by the Ministry of Trade and Industry (Singapore) and its press release on 12 July 2024, the Singapore economy grew by 2.9 per cent on a year-on-year basis in the second quarter of 2024, extending the 3.0 per cent growth in the previous quarter. The construction sector grew by 4.3 per cent year-on-year in the second quarter, extending the 4.1 per cent growth in the preceding quarter. Growth during the quarter was supported by an increase in the public sector construction output.

----- The End -----

This media statement is to be read in conjunction with the Company's announcement released on 13 August 2024, which can be downloaded via www.sgx.com.

About Soilbuild Construction Group Ltd.

(Bloomberg: SOIL:SP / Reuters: SOIL.SI / SGX Stock Code: S7P)

Soilbuild Construction is a leading builder with a long and successful track record of constructing a sterling award-winning portfolio of residential and business space properties. Since its inception in 1976, Soilbuild charts over 40 years of success in offering a full spectrum of real estate services which includes Design and Build, Construction, Turnkey Construction, Project Management Consultancy, Procurement and Mechanical & Electrical Installation.

Soil-Build (Pte.) Ltd. and SB Procurement Pte. Ltd., both are subsidiaries of the Group, are A1-graded under CW01 (General Building) by the Singapore's Building and Construction Authority ("BCA") and have acted as the main contractors for projects which have won architectural and environmental awards over the years. Soil-Build (Pte.) Ltd. is also A2-graded under CW02 (Civil Engineering) by the BCA.

Precast Concrete Pte Ltd, a subsidiary of the Group, is a licensed manufacturer of prefabricated and precast building components with automated manufacturing facilities in Singapore and manufacturing plants in Malaysia.

For more information, please visit www.soilbuildconstruction.com

Issued on behalf of Soilbuild Construction by 8PR Asia Pte Ltd.

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